



The Economic Impact of Home Building in a Typical Local Area

**Income, Jobs, and
Taxes Generated**

**Detailed Tables
on
Single-Family
Construction**

Impact of Building 100 Single-Family Homes In a Typical Local Area

Summary

Total One-Year Impact: Sum of Phase I and Phase II:

Local Income	Local Business Owners' Income	Local Wages and Salaries	Local Taxes ¹	Local Jobs Supported
\$28,670,800	\$8,606,200	\$20,064,700	\$3,358,600	394

Phase I: Direct and Indirect Impact of Construction Activity:

Local Income	Business Owners' Income	Local Wages and Salaries	Local Taxes ³	Local Jobs Supported
\$19,204,100	\$6,526,800	\$12,677,400	\$2,152,500	237

Phase II: Induced (Ripple) Effect of Spending the Income and Taxes from Phase I:

Local Income	Business Owners' Income	Local Wages and Salaries	Local Taxes ¹	Local Jobs Supported
\$9,466,700	\$2,079,400	\$7,387,300	\$1,206,100	157

Phase III: Ongoing, Annual Effect that Occurs When New Homes are Occupied:

Local Income	Local Business Owners' Income	Local Wages and Salaries	Local Taxes ¹	Local Jobs Supported
\$4,091,900	\$922,400	\$3,169,900	\$1,014,800	69

³ The term local taxes is used as a shorthand for local government revenue from all sources: taxes, fees, fines, revenue from government-owned enterprises, etc.

Impact of Building 100 Single-Family Homes in a Typical Local Area
Phase I—Direct and Indirect Impact of Construction Activity

A. Local Income and Jobs by Industry

Industry	Local Income	Local Business Owners' Income	Local Wages and Salaries	Wages & Salaries per Full-time Job	Number of Local Jobs Supported
Construction	\$14,804,600	\$5,048,300	\$9,756,300	\$55,000	176
Manufacturing	\$1,500	\$100	\$1,500	\$54,000	0
Transportation	\$800	\$400	\$400	\$29,000	0
Communications	\$123,700	\$43,200	\$80,500	\$78,000	1
Utilities	\$27,300	\$5,900	\$21,400	\$97,000	0
Wholesale and Retail Trade	\$1,535,500	\$338,600	\$1,196,900	\$35,000	34
Finance and Insurance	\$276,900	\$10,400	\$266,500	\$120,000	2
Real Estate	\$760,400	\$654,700	\$105,600	\$55,000	2
Personal & Repair Services	\$76,000	\$18,100	\$57,900	\$40,000	1
Services to Dwellings / Buildings	\$52,100	\$20,100	\$32,000	\$37,000	1
Business & Professional Services	\$1,217,500	\$283,300	\$934,300	\$66,000	14
Eating and Drinking Places	\$43,800	\$7,200	\$36,600	\$29,000	1
Automobile Repair & Service	\$16,200	\$4,900	\$11,300	\$40,000	0
Entertainment Services	\$9,500	\$900	\$8,600	\$33,000	0
Health, Educ. & Social Services	\$1,700	\$100	\$1,700	\$51,000	0
Local Government	\$63,700	\$0	\$63,700	\$74,000	1
Other	\$192,900	\$90,600	\$102,200	\$48,000	2
Total	\$19,204,100	\$6,526,800	\$12,677,400	\$53,000	237

B. Local Government General Revenue by Type

TAXES:		USER FEES & CHARGES:	
Business Property Taxes	\$55,200	Residential Permit / Impact Fees	\$1,367,200
Residential Property Taxes	\$0	Utilities & Other Govt. Enterprises	\$200,000
General Sales Taxes	\$190,500	Hospital Charges	\$92,600
Specific Excise Taxes	\$8,200	Transportation Charges	\$36,300
Income Taxes	\$40,200	Education Charges	\$37,700
License Taxes	\$6,900	Other Fees and Charges	\$113,200
Other Taxes	\$4,600	TOTAL FEES & CHARGES	\$1,847,000
TOTAL TAXES	\$305,500	TOTAL GENERAL REVENUE	\$2,152,500

Impact of Building 100 Single-Family Homes in a Typical Local Area
Phase II—Induced Effect of Spending Income and Tax Revenue from Phase I

A. Local Income and Jobs by Industry

Industry	Local Income	Local Business Owners' Income	Local Wages and Salaries	Wages & Salaries per Full-time Job	Number of Local Jobs Supported
Construction	\$554,600	\$203,900	\$350,600	\$55,000	6
Manufacturing	\$1,900	\$100	\$1,800	\$52,000	0
Transportation	\$21,300	\$10,300	\$11,000	\$29,000	0
Communications	\$498,300	\$206,300	\$292,000	\$81,000	4
Utilities	\$171,900	\$36,400	\$135,600	\$97,000	1
Wholesale and Retail Trade	\$1,343,000	\$226,000	\$1,116,900	\$31,000	36
Finance and Insurance	\$289,100	\$11,400	\$277,800	\$90,000	3
Real Estate	\$919,000	\$380,900	\$538,100	\$55,000	10
Personal & Repair Services	\$342,200	\$124,800	\$217,400	\$40,000	5
Services to Dwellings / Buildings	\$121,900	\$47,000	\$74,800	\$37,000	2
Business & Professional Services	\$1,241,500	\$359,300	\$882,300	\$58,000	15
Eating and Drinking Places	\$615,900	\$120,400	\$495,600	\$27,000	18
Automobile Repair & Service	\$272,500	\$82,000	\$190,500	\$40,000	5
Entertainment Services	\$74,800	\$14,200	\$60,500	\$30,000	2
Health, Educ. & Social Services	\$1,467,600	\$163,200	\$1,304,400	\$55,000	24
Local Government	\$1,341,600	\$0	\$1,341,600	\$60,000	22
Other	\$189,600	\$93,200	\$96,400	\$43,000	2
Total	\$9,466,700	\$2,079,400	\$7,387,300	\$47,000	157

B. Local Government General Revenue by Type

TAXES:		USER FEES & CHARGES:	
Business Property Taxes	\$299,400	Residential Permit / Impact Fees	\$0
Residential Property Taxes	\$0	Utilities & Other Govt. Enterprises	\$421,800
General Sales Taxes	\$105,600	Hospital Charges	\$89,300
Specific Excise Taxes	\$44,400	Transportation Charges	\$17,900
Income Taxes	\$31,900	Education Charges	\$18,600
License Taxes	\$28,500	Other Fees and Charges	\$125,900
Other Taxes	\$22,900	TOTAL FEES & CHARGES	\$673,400
TOTAL TAXES	\$532,700	TOTAL GENERAL REVENUE	\$1,206,100

Impact of Building 100 Single-Family Homes in a Typical Local Area
Phase III—Ongoing, Annual Effect That Occurs Because Units Are Occupied

A. Local Income and Jobs by Industry

Industry	Local Income	Local Business Owners' Income	Local Wages and Salaries	Wages & Salaries per Full-time Job	Number of Local Jobs Supported
Construction	\$232,500	\$85,600	\$147,000	\$55,000	3
Manufacturing	\$800	\$0	\$800	\$53,000	0
Transportation	\$6,500	\$3,200	\$3,400	\$29,000	0
Communications	\$230,800	\$96,100	\$134,800	\$81,000	2
Utilities	\$81,800	\$17,300	\$64,500	\$97,000	1
Wholesale and Retail Trade	\$639,700	\$104,500	\$535,200	\$31,000	17
Finance and Insurance	\$151,400	\$5,600	\$145,900	\$88,000	2
Real Estate	\$283,900	\$117,700	\$166,300	\$55,000	3
Personal & Repair Services	\$145,100	\$57,100	\$88,000	\$40,000	2
Services to Dwellings / Buildings	\$55,900	\$21,600	\$34,300	\$37,000	1
Business & Professional Services	\$617,400	\$190,300	\$427,100	\$60,000	7
Eating and Drinking Places	\$306,100	\$57,900	\$248,300	\$27,000	9
Automobile Repair & Service	\$123,800	\$37,200	\$86,500	\$40,000	2
Entertainment Services	\$47,400	\$8,100	\$39,300	\$29,000	1
Health, Educ. & Social Services	\$606,600	\$70,200	\$536,400	\$55,000	10
Local Government	\$460,000	\$0	\$460,000	\$60,000	8
Other	\$102,200	\$50,000	\$52,100	\$42,000	1
Total	\$4,091,900	\$922,400	\$3,169,900	\$46,000	69

B. Local Government General Revenue by Type

TAXES:		USER FEES & CHARGES:	
Business Property Taxes	\$143,800	Residential Permit / Impact Fees	\$0
Residential Property Taxes	\$370,100	Utilities & Other Govt. Enterprises	\$230,700
General Sales Taxes	\$50,700	Hospital Charges	\$85,300
Specific Excise Taxes	\$21,300	Transportation Charges	\$7,700
Income Taxes	\$14,400	Education Charges	\$8,000
License Taxes	\$13,600	Other Fees and Charges	\$58,100
Other Taxes	\$11,000	TOTAL FEES & CHARGES	\$389,900
TOTAL TAXES	\$624,900	TOTAL GENERAL REVENUE	\$1,014,800