



# **The Economic Impact of Home Building in a Typical Local Area**

**Income, Jobs, and  
Taxes Generated**

**Detailed Tables  
on  
Single-Family  
Construction**

# **Impact of Building 100 Single-Family Homes In a Typical Local Area**

## **Summary**

Total One-Year Impact: Sum of Phase I and Phase II:

Local Income	Local Business Owners' Income	Local Wages and Salaries	Local Taxes <sup>1</sup>	Local Jobs Supported
\$28,670,800	\$8,606,200	\$20,064,700	\$3,358,600	394

Phase I: Direct and Indirect Impact of Construction Activity:

Local Income	Business Owners' Income	Local Wages and Salaries	Local Taxes <sup>3</sup>	Local Jobs Supported
\$19,204,100	\$6,526,800	\$12,677,400	\$2,152,500	237

Phase II: Induced (Ripple) Effect of Spending the Income and Taxes from Phase I:

Local Income	Business Owners' Income	Local Wages and Salaries	Local Taxes <sup>1</sup>	Local Jobs Supported
\$9,466,700	\$2,079,400	\$7,387,300	\$1,206,100	157

Phase III: Ongoing, Annual Effect that Occurs When New Homes are Occupied:

Local Income	Local Business Owners' Income	Local Wages and Salaries	Local Taxes <sup>1</sup>	Local Jobs Supported
\$4,091,900	\$922,400	\$3,169,900	\$1,014,800	69

<sup>3</sup> The term local taxes is used as a shorthand for local government revenue from all sources: taxes, fees, fines, revenue from government-owned enterprises, etc.

**Impact of Building 100 Single-Family Homes in a Typical Local Area**  
**Phase I—Direct and Indirect Impact of Construction Activity**

**A. Local Income and Jobs by Industry**

Industry	Local Income	Local Business Owners' Income	Local Wages and Salaries	Wages & Salaries per Full-time Job	Number of Local Jobs Supported
Construction	\$14,804,600	\$5,048,300	\$9,756,300	\$55,000	176
Manufacturing	\$1,500	\$100	\$1,500	\$54,000	0
Transportation	\$800	\$400	\$400	\$29,000	0
Communications	\$123,700	\$43,200	\$80,500	\$78,000	1
Utilities	\$27,300	\$5,900	\$21,400	\$97,000	0
Wholesale and Retail Trade	\$1,535,500	\$338,600	\$1,196,900	\$35,000	34
Finance and Insurance	\$276,900	\$10,400	\$266,500	\$120,000	2
Real Estate	\$760,400	\$654,700	\$105,600	\$55,000	2
Personal & Repair Services	\$76,000	\$18,100	\$57,900	\$40,000	1
Services to Dwellings / Buildings	\$52,100	\$20,100	\$32,000	\$37,000	1
Business & Professional Services	\$1,217,500	\$283,300	\$934,300	\$66,000	14
Eating and Drinking Places	\$43,800	\$7,200	\$36,600	\$29,000	1
Automobile Repair & Service	\$16,200	\$4,900	\$11,300	\$40,000	0
Entertainment Services	\$9,500	\$900	\$8,600	\$33,000	0
Health, Educ. & Social Services	\$1,700	\$100	\$1,700	\$51,000	0
Local Government	\$63,700	\$0	\$63,700	\$74,000	1
Other	\$192,900	\$90,600	\$102,200	\$48,000	2
<b>Total</b>	<b>\$19,204,100</b>	<b>\$6,526,800</b>	<b>\$12,677,400</b>	<b>\$53,000</b>	<b>237</b>

**B. Local Government General Revenue by Type**

TAXES:		USER FEES & CHARGES:	
Business Property Taxes	\$55,200	Residential Permit / Impact Fees	\$1,367,200
Residential Property Taxes	\$0	Utilities & Other Govt. Enterprises	\$200,000
General Sales Taxes	\$190,500	Hospital Charges	\$92,600
Specific Excise Taxes	\$8,200	Transportation Charges	\$36,300
Income Taxes	\$40,200	Education Charges	\$37,700
License Taxes	\$6,900	Other Fees and Charges	\$113,200
Other Taxes	\$4,600	TOTAL FEES & CHARGES	\$1,847,000
<b>TOTAL TAXES</b>	<b>\$305,500</b>	<b>TOTAL GENERAL REVENUE</b>	<b>\$2,152,500</b>

**Impact of Building 100 Single-Family Homes in a Typical Local Area**  
**Phase II—Induced Effect of Spending Income and Tax Revenue from Phase I**

**A. Local Income and Jobs by Industry**

Industry	Local Income	Local Business Owners' Income	Local Wages and Salaries	Wages & Salaries per Full-time Job	Number of Local Jobs Supported
Construction	\$554,600	\$203,900	\$350,600	\$55,000	6
Manufacturing	\$1,900	\$100	\$1,800	\$52,000	0
Transportation	\$21,300	\$10,300	\$11,000	\$29,000	0
Communications	\$498,300	\$206,300	\$292,000	\$81,000	4
Utilities	\$171,900	\$36,400	\$135,600	\$97,000	1
Wholesale and Retail Trade	\$1,343,000	\$226,000	\$1,116,900	\$31,000	36
Finance and Insurance	\$289,100	\$11,400	\$277,800	\$90,000	3
Real Estate	\$919,000	\$380,900	\$538,100	\$55,000	10
Personal & Repair Services	\$342,200	\$124,800	\$217,400	\$40,000	5
Services to Dwellings / Buildings	\$121,900	\$47,000	\$74,800	\$37,000	2
Business & Professional Services	\$1,241,500	\$359,300	\$882,300	\$58,000	15
Eating and Drinking Places	\$615,900	\$120,400	\$495,600	\$27,000	18
Automobile Repair & Service	\$272,500	\$82,000	\$190,500	\$40,000	5
Entertainment Services	\$74,800	\$14,200	\$60,500	\$30,000	2
Health, Educ. & Social Services	\$1,467,600	\$163,200	\$1,304,400	\$55,000	24
Local Government	\$1,341,600	\$0	\$1,341,600	\$60,000	22
Other	\$189,600	\$93,200	\$96,400	\$43,000	2
<b>Total</b>	<b>\$9,466,700</b>	<b>\$2,079,400</b>	<b>\$7,387,300</b>	<b>\$47,000</b>	<b>157</b>

**B. Local Government General Revenue by Type**

TAXES:		USER FEES & CHARGES:	
Business Property Taxes	\$299,400	Residential Permit / Impact Fees	\$0
Residential Property Taxes	\$0	Utilities & Other Govt. Enterprises	\$421,800
General Sales Taxes	\$105,600	Hospital Charges	\$89,300
Specific Excise Taxes	\$44,400	Transportation Charges	\$17,900
Income Taxes	\$31,900	Education Charges	\$18,600
License Taxes	\$28,500	Other Fees and Charges	\$125,900
Other Taxes	\$22,900	<b>TOTAL FEES &amp; CHARGES</b>	<b>\$673,400</b>
<b>TOTAL TAXES</b>	<b>\$532,700</b>	<b>TOTAL GENERAL REVENUE</b>	<b>\$1,206,100</b>

**Impact of Building 100 Single-Family Homes in a Typical Local Area**  
**Phase III—Ongoing, Annual Effect That Occurs Because Units Are Occupied**

**A. Local Income and Jobs by Industry**

Industry	Local Income	Local Business Owners' Income	Local Wages and Salaries	Wages & Salaries per Full-time Job	Number of Local Jobs Supported
Construction	\$232,500	\$85,600	\$147,000	\$55,000	3
Manufacturing	\$800	\$0	\$800	\$53,000	0
Transportation	\$6,500	\$3,200	\$3,400	\$29,000	0
Communications	\$230,800	\$96,100	\$134,800	\$81,000	2
Utilities	\$81,800	\$17,300	\$64,500	\$97,000	1
Wholesale and Retail Trade	\$639,700	\$104,500	\$535,200	\$31,000	17
Finance and Insurance	\$151,400	\$5,600	\$145,900	\$88,000	2
Real Estate	\$283,900	\$117,700	\$166,300	\$55,000	3
Personal & Repair Services	\$145,100	\$57,100	\$88,000	\$40,000	2
Services to Dwellings / Buildings	\$55,900	\$21,600	\$34,300	\$37,000	1
Business & Professional Services	\$617,400	\$190,300	\$427,100	\$60,000	7
Eating and Drinking Places	\$306,100	\$57,900	\$248,300	\$27,000	9
Automobile Repair & Service	\$123,800	\$37,200	\$86,500	\$40,000	2
Entertainment Services	\$47,400	\$8,100	\$39,300	\$29,000	1
Health, Educ. & Social Services	\$606,600	\$70,200	\$536,400	\$55,000	10
Local Government	\$460,000	\$0	\$460,000	\$60,000	8
Other	\$102,200	\$50,000	\$52,100	\$42,000	1
<b>Total</b>	<b>\$4,091,900</b>	<b>\$922,400</b>	<b>\$3,169,900</b>	<b>\$46,000</b>	<b>69</b>

**B. Local Government General Revenue by Type**

TAXES:		USER FEES & CHARGES:	
Business Property Taxes	\$143,800	Residential Permit / Impact Fees	\$0
Residential Property Taxes	\$370,100	Utilities & Other Govt. Enterprises	\$230,700
General Sales Taxes	\$50,700	Hospital Charges	\$85,300
Specific Excise Taxes	\$21,300	Transportation Charges	\$7,700
Income Taxes	\$14,400	Education Charges	\$8,000
License Taxes	\$13,600	Other Fees and Charges	\$58,100
Other Taxes	\$11,000	<b>TOTAL FEES &amp; CHARGES</b>	<b>\$389,900</b>
<b>TOTAL TAXES</b>	<b>\$624,900</b>	<b>TOTAL GENERAL REVENUE</b>	<b>\$1,014,800</b>